**PROJECTED CASHFLOW STATEMENT**

| A | Revenue | Yr 1 | Yr 2 | Yr 3 | Yr 4 | Yr 5 | Yr 6 | Yr 7 |
|---|---|---|---|---|---|---|---|---|
| 1 | Palm sap jerry cans per site | 18810 | 18810 | 18810 | 20691 | 22760.1 | 25036.11 | 27539.72 |
| 2 | Palm sap production in 3 sites | 56430 | 56430 | 56430 | 62073 | 68280.3 | 75108.33 | 82619.16 |
| 3 | Revenue per yr @N7500 | 405190.5 | 405190.5 | 405190.5 | 445709.6 | 490280.5 | 539308.6 | 593239.4 |
| | | | | | | | | |
| B | *Cost of Sales* | | | | | | | |
| 1 | Raphia Palm Sap@N3500/Jerry Can | 197505 | 197505 | 197505 | 217255.5 | 238981.1 | 262879.2 | 289167.1 |
| 2 | Aluminum foil @N50 | 2765.25 | 2765.25 | 2765.25 | 3041.775 | 3345.953 | 3680.548 | 4048.603 |
| 3 | Gas (1200kg for the 3 sites/Mo.) | 30355.25 | 30355.25 | 30355.25 | 33390.77 | 36729.85 | 40402.84 | 44443.12 |
| 4 | Diesel (20L x25days) | 10836 | 10836 | 10836 | 11919.6 | 13111.56 | 14422.72 | 15864.99 |
| 5 | Water (N2,500/Week) | 360 | 360 | 360 | 396 | 435.6 | 479.16 | 527.076 |
| 6 | Subtotal B | 241821.5 | 241821.5 | 241821.5 | 266003.6 | 292604 | 321864.4 | 354050.9 |
| | | | | | | | | |
| C | *Overhead* | | | | | | | |
| 1 | Salaries for 9 @N10,000 daily | 27000 | 27000 | 27000 | 27000 | 29700 | 29700 | 29700 |
| 2 | Salaries for the Managers @N600k | 14400 | 14400 | 14400 | 14400 | 15840 | 15840 | 15840 |
| | Subtotal D | 41400 | 41400 | 41400 | 41400 | 45540 | 45540 | 45540 |
| | | | | | | | | |
| D | *Investments* | | | | | | | |
| 1 | Pasteurizers (3 units), 1000L | 45000 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2 | Power generator set 10kva x3 | 15000 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3 | Jerry Cans | 16875 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4 | Gas cylinder (2X50Kgx3) | 1200 | 0 | 0 | 0 | 0 | 0 | 0 |
| 5 | Heating accessories | 900 | 0 | 0 | 0 | 0 | 0 | 0 |
| 6 | Temporary building shed | 16500 | 0 | 0 | 0 | 0 | 0 | 0 |
| 7 | Water storage tanks | 1680 | 0 | 0 | 0 | 0 | 0 | 0 |
| 8 | Cooling troughs | 750 | 0 | 0 | 0 | 0 | 0 | 0 |
| 9 | Tricycle | 9900 | 0 | 0 | 0 | 0 | 0 | 0 |

| | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| 10 | Induction sealer | 1650 | 0 | 0 | 0 | 0 | 0 | 0 |
| 11 | Subtotal | 109455 | 0 | 0 | 0 | 0 | 0 | 0 |
| | Miscellaneous (25%) | 27363.75 | 0 | 0 | 0 | 0 | 0 | 0 |
| | Subtotal D | 136818.8 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | | | |
| | | | | | | | | |
| | Cashflow | -14849.7 | 121969 | 121969 | 138305.9 | 152136.5 | 171904.1 | 193648.6 |
| | Cummulative cashflow | -14,849.7 | 107,119.3 | 229,088.3 | 367,394.2 | 519,530.6 | 691,434.8 | 885,083.3 |